

SECURITY NATIONAL

ROB ARKLEY

July 26, 2010

Mr. Steve Kath
Chief Executive Officer
The Retrofit Companies
3855 West Highway 14
Owatonna, MN 55060

Re: SN Properties Retrofits

Dear Steve,

I just returned from a business trip to find a box of green energy light bulbs sent by you. Thank you so much. They have already been installed throughout our offices. When I reviewed the specs, it was surprising how much money they save in a very short period of time.

I also want to tell you how happy with are with Jack. He has represented you very, very well. He has been responsive, open and thoroughly professional. He speaks very well for your company.

We are excited to proceed with all of our retrofits, from lighting to water to the chillers on all of our properties. It looks like there are real long term economic benefits that add to the value of the properties and pay for themselves very quickly. We are anxious to work with you where it fits. We have many long term mutually beneficial relationships and hope to create such a relationship with you.

Once again, many thanks for the bulbs. I hope to be able to thank you in person in the very near future.

Sincerely,



Robin P. Arkley II

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