



**C&L**

**COMMUNICATIONS INC.**

P.O. Box 362  
Owatonna, MN 55060  
**507/451-3326**

---

June 3, 2010

The Retrofit Companies  
Steve Kath, CEO and Founder  
3855 West Highway 14  
Owatonna, Minnesota 55060

Dear Steve:

Thank you for a job well done. We sincerely appreciate your skill and professionalism and that of your personnel as they replaced the lighting in our shop. The improved lighting makes working in that area easier and definitely more enjoyable. We couldn't be more pleased. We were accustomed to having to wait for the old lights to come up to full power; now it's instant daylight when switched on.

The monetary savings should be significant. By my own calculations, the total lighting system was at 7500 watts. The new system uses approximately 1600 watts. That too is appreciated!

You have my permission to use me as a reference.

Sincerely,

Bruce E. Louks  
Vice President